Founded on a principle that we're stronger together, Cybermerc is an Australian cyber security service provider that aims to protect public and private organisations from malicious cyber attacks.

The company is committed to creating partnerships with industry leaders to protect the digital borders of Australia.

CREATING SAFER DIGITAL BORDERS

Established in 2016, Cybermerc initially focussed on delivering cyber security training to education organisations including universities across Australia. As the company developed their services through industry relationships and insights gained from their team of subject matter experts, the company expanded their offerings to include cyber threat intelligence and analysis, and cyber threat hunting solutions.

"As an organisation, we thrive on uncovering new ways to keep our digital borders safe. When we deliver our threat intelligence service, not only are we providing our customers with real insights into vulnerabilities within their business, there is also a lot we can learn in terms of the general threat landscape," said *Andrew Slater, Head of Partnerships, Cybermerc.*

Andrew Slater
Head of Partnerships, Cybermerc

VAULT

IMPROVING THE SECURITY POSTURE OF EDUCATION INSTITUTIONS

AUSHIELD DETECT and AUSHIELD DEFEND from Cybermerc are specialist services designed to deploy threat intelligence and enable rapid threat hunting by using unique data sets from the latest malware campaigns. Using the company's established training programs, Cybermerc can also follow up with analysis and remediation by providing training to develop the capabilities within the customer's IT teams and provide continued protection of their business.

As a result of Cybermerc's relationships with local institutions, an Australian university recently engaged them to deploy AUSHIELD DETECT and AUSHIELD DEFEND across their digital environment.

Within a two week period, Cybermerc confirmed the university's network security posture, identified vulnerabilities and produced a report detailing immediate and long-term actions to improve the institution's security stance. Recommendations included immediately blocking compromised and highly vulnerable assets on the network, redesigning high risk systems architecture, training for baseline and security teams and ongoing monitoring.

VAULT

BUILDING A STRONG PARTNERSHIP

Cybermerc's solutions are built on Vault Cloud's secure cloud platform, by Vault's security experts.

"As we began building out our solutions a couple of years ago, we knew that we needed a partner, not just a supplier, to support us with our Infrastructure-as-a-Service needs, which is when we spoke to the team at Vault," Andrew continued.

"Not only does Vault provide us with the sovereign capabilities needed to deliver our solutions securely within Australia, we have trust in the team - the level of service we receive is fantastic. The people, and the organisation as a whole, make us feel like we are valued partners in their business.

"We're a small team, and we feel safe in the knowledge that we don't need to worry about managing the infrastructure side of things - it just works. This saves us a lot of time and means we can utilise our own talents best within our business."

"Vault has enabled us to become really agile, not only are they managing the infrastructure for us, we can flip our infrastructure within our tenancy depending on what we are working on - allowing us to pass on that agility to our customers," explained Andrew.

"Another thing that really stood out was Vault's willingness to meet our requests, even if it's not standard practise. This is important to us, because we're not a standard customer - other providers would turn down a lot of the requests we have. Instead, the team at Vault made sure they had the right people in the room to work through how they could meet our needs. We value that a lot."

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