PROTECTING AUSTRALIAN INSTITUTIONS WITH CYDARM AND VAULT CLOUD

Cydarm is an Australian-owned cyber resilience company, known for developing a case management platform that enables security teams to collaborate and respond to cyber incidents. As the business has grown, Cydarm recognised an increasing demand from customers for secure cloud solutions to protect critical data to the highest standards.

Founded in Australia in 2017, Cydarm's mission is to enhance cyber resilience through improved and faster security operations. Believing that collaboration and human expertise are key to effective incident response, the company developed a case management platform that enables security teams to work together and respond efficiently to cybersecurity incidents.

> ## Cybersecurity is a team sport
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> and good teamwork relies on effective communication and coordination of effort, across different domain expertise and different levels of trust,"
>
> Vaughan Shanks
> Co-Founder & CEO, Cydarm

Instilling Increased Customer Trust

When Cydarm was founded, the co-founders initially envisioned using cloud technology mainly to support internal infrastructure. However, as the business expanded and customer needs evolved, it became clear that a secure, sovereign cloud was essential.
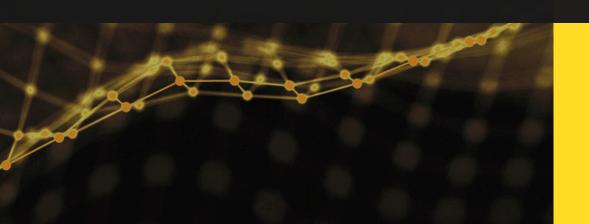
"In order to provide the best possible service to our customers, we needed to ensure we were providing the most secure data sovereignty possible, which is why we turned to Vault. As a trusted secure cloud provider used by Australian governments, there's a common misconception that Vault is only available to the public sector, but their support doesn't end there."

Vaughan Shanks
Co-Founder and CEO | Cydarm

> Vault Cloud's secure, sovereign cloud for critical infrastructure is an excellent solution for small businesses looking to obtain a higher level of security and instill trust in customers.

Ease of Migration

Since partnering with Vault Cloud, Cydarm successfully configured and migrated its critical customer data to Vault's secure, sovereign cloud, which now operates at four times their original data storage capacity.

"Today's customers expect trusted solutions when it comes to their data security, and Vault helps us deliver just that. Of the many cloud providers out there, like the large multinationals, Vault's secure, sovereign cloud helps us stand out from some of the rest."

Once Cydarm was set up with Vault, the company was able to train reliability engineers and onboard them onto Vault's systems in under a month—a remarkably quick turnaround for new staff. This efficiency enabled Cydarm to scale its internal operations and meet growing customer demand seamlessly.

Vaughan Shanks, Co-Founder and CEO at Cydarm said:

"Using an Australian provider has also instilled a greater sense of trust with current and prospective customers - which has proved to be helpful for our company's overall growth.

Looking to the Future

"Not only does Vault provide us with the sovereign capabilities needed to deliver our solutions securely within Australia, we trust the team to be there when we need them. The level of consistent support we receive is unmatched. The business is always thinking of proactive ways to support our operations, which goes a long way," said Vaughan.

"As we look towards the future, we're excited for what's next. Vault has proved to be a key selling point in our customer acquisition, and we're keen to explore the ways in which we can leverage Vault's latest innovations and extensive partner network to bolster our capabilities and meet the changing needs of our customers.

"We're really excited to see where our work with Vault takes us.

To learn more about how Vault Cloud can support your organisation, contact us at the following:

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